

COMMERCIAL & ASSET FINANCE BROKERS ASSOCIATION OF AUSTRALIA LTD

ABN: 32 129 490 133

DIRECTORS REPORT

The Directors present their report for the financial year ended 30 June 2020 and the auditors report thereon.

Directors

The Directors in office at the date of this report are:

David Gandolfo, Terence Moody, Ian Elkner, Matthew Atkin, Mike Steel, Neil Ferguson, George Karam, Renee Tocco, Domenic LoSurdo, Sharon Piening.

No Director has an interest in any contract or proposed contract with the Company declared.

Directors' Meetings

For the year ended 30 June 2020, 11 meetings of the Company's Directors were held in respect of which, each Director of the Company attended the following number:

Name and Particulars of Directors	Date Appointed	Number of Meetings conducted whilst a Director	Number of meetings attended
David Gandolfo	19/10/2011	11	10
Terence Moody	1/02/2008	11	11
Ian Elkner	31/10/2014	11	11
Matthew Atkin	22/10/2015	11	11
Mike Steel	6/10/2016	11	9
Neil Ferguson	12/10/2017	11	11
George Karam	14/12/2017	11	10
Renee Tocco	31/10/2018	11	10
Domenic LoSurdo	8/02/2019	11	11
Sharon Piening	16/10/2019	8	8
Andrew Crain (Resigned 16/10/2019)	31/10/2014	4	2

Profit

The net profit of the Company for the year after income tax was \$24,038 (2019 \$40,890 loss).

Review of Operations

It is the opinion of the Directors that the results of the Company's operations during the period were not substantially affected by any item, transaction or event of a material and unusual nature.

The company's operations are not regulated by any significant environmental regulation under a law of the Commonwealth or of a State or Territory.

State of Affairs

No significant changes in the state of affairs of the company occurred during the period. The company did change its name during the year however from Commercial Asset Finance Brokers Association of Australia Limited to Commercial & Asset Finance Brokers Association of Australia Ltd.

Principal Activities

The principal activities of the company during the course of the financial year were to operate a trade association. There have been no significant changes in the nature of these activities during the period.

Likely Developments

The company expects to maintain the present status and level of operations and hence there are no likely known developments in future financial years.

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DIRECTORS REPORT

No matters or circumstances have arisen since the end of the financial year that significantly affected or may significantly affect the operations of the company, the results of those operations or the state of affairs of the company in subsequent financial years.

Dividends

As the organisation is a Company limited by guarantee, no dividend for the year ended 30 June 2020 is payable.

Directors Benefits

Since the end of the previous financial year no Director of the company has received or become entitled to receive any benefit (other than a benefit included in the aggregate amount of emoluments received or due and receivable by Directors shown in the accounts) or a fixed salary of a full-time employee of the company or related body corporate, by reason of a contract made by the company or a related body corporate with the Director or with a firm of which the Director is a member, or with a company in which the Director has a substantial financial interest.

Directors & Auditors Indemnification

The Company has not, during or since the end of the financial year, in respect of any person who is or has been an officer or auditor of the company or a related body corporate, indemnified or made any relevant agreement for indemnifying against a liability incurred as an officer, including costs and expenses in successfully defending legal proceedings.

All Directors are covered by a Directors and Officers liability insurance policy covering claims in respect of actual or alleged breach of duty, breach of trust, neglect, error, misstatement, misleading statements, omission, breach or warranty or authority, or other act wrongfully committed.

Auditor's Independence Declaration

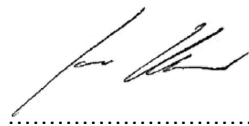
A copy of the auditor's independence declaration as required by the Corporations Act 2001 is set out on the next page.

Dated at St Leonards this 23rd day of September 2020

Signed in accordance with a resolution of the Directors.



.....
David Gandolfo, Director



.....
Ian Elkner, Director

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DIRECTORS DECLARATION

The Directors of the company declare that:

- 1 The financial statements and notes are in accordance with the *Corporations Act 2001* , including:
 - (a) giving a true and fair view of the company's financial position as at 30 June 2020 and its performance for the year ended on that date;
 - (b) complying with Australian Accounting Standards and the Corporation Regulations 2001;
- 2 In the directors' opinion there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the Board of Directors.



.....
David Gandolfo, Director



.....
Ian Elkner, Director

Dated at St Leonards this 23rd day of September 2020

COMMERCIAL & ASSET FINANCE BROKERS ASSOCIATION OF AUSTRALIA LTD
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STATEMENT OF FINANCIAL POSITION
AS AT 30 JUNE 2020

		2020	2019
	NOTE	\$	\$
CURRENT ASSETS			
Cash Assets	4	716,191	484,389
Prepayments		38,525	57,632
Receivables		825	22,847
TOTAL CURRENT ASSETS		<u>755,541</u>	<u>564,868</u>
TOTAL ASSETS		<u>755,541</u>	<u>564,868</u>
CURRENT LIABILITIES			
Creditors & Accrued Expenses		9,496	21,490
Income Received in Advance		356,295	214,329
Income Tax Payable		18,203	-
GST Liabilities		20,695	2,235
TOTAL CURRENT LIABILITIES		<u>404,689</u>	<u>238,054</u>
TOTAL LIABILITIES		<u>404,689</u>	<u>238,054</u>
NET ASSETS		<u>350,852</u>	<u>326,814</u>
EQUITY			
Retained Surplus		350,852	326,814
TOTAL EQUITY		<u>350,852</u>	<u>326,814</u>

The accompanying notes form part of these financial statements

COMMERCIAL & ASSET FINANCE BROKERS ASSOCIATION OF AUSTRALIA LTD
ABN: 32 129 490 133
STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME
FOR THE FINANCIAL YEAR ENDED
30TH JUNE 2020

	NOTE	2020 \$	2019 \$
Revenue from Ordinary Activities	2	959,316	922,130
Award & Conference Expenses		(256,053)	(288,411)
Consultancy Fees		(32,665)	(51,657)
Donations		(3,000)	(2,520)
Event Expenses		(97,401)	(90,211)
Professional Development		(19,635)	(59,128)
Professional Fees		(266,998)	(306,603)
Project Expenses		(38,607)	(11,142)
Promotion Expenses		(27,839)	(30,520)
Scholarships & Education		(97,810)	(69,112)
Administration Expenses		(77,067)	(53,716)
Total Expenses from Ordinary Activities		<u>(917,075)</u>	<u>(963,020)</u>
Profit from Ordinary Activities before income tax		<u>42,241</u>	<u>(40,890)</u>
Income Tax attributable to operating profit/(loss)		(18,203)	-
Operating Profit/(Loss) after income tax		<u>24,038</u>	<u>(40,890)</u>
Other Comprehensive Income		<u>-</u>	<u>-</u>
TOTAL COMPREHENSIVE INCOME		<u>24,038</u>	<u>(40,890)</u>

The accompanying notes form part of these financial statements

COMMERCIAL & ASSET FINANCE BROKERS ASSOCIATION OF AUSTRALIA LTD
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STATEMENT OF CASH FLOWS
FOR THE FINANCIAL YEAR ENDED
30TH JUNE 2020

	NOTE	2020 \$	2019 \$
CASH FLOWS FROM OPERATING ACTIVITIES			
Receipts from Members and Others		1,233,562	992,786
Interest Received		1,551	1,772
Income Tax Paid		-	-
Payments to Suppliers		<u>(1,003,311)</u>	<u>(1,039,337)</u>
CASH FLOWS FROM OPERATING ACTIVITIES	5	<u>231,802</u>	<u>(44,779)</u>
CASH FLOWS FROM FINANCING ACTIVITIES			
		-	-
CASH FLOWS FROM INVESTING ACTIVITIES			
		-	-
NET CASH INFLOWS/(OUTFLOWS)		<u>231,802</u>	<u>(44,779)</u>
Opening Cash on Hand		484,389	529,168
Net Cash Inflows/(Outflows)		<u>231,802</u>	<u>(44,779)</u>
Cash at end of financial year	5	<u><u>716,191</u></u>	<u><u>484,389</u></u>

The accompanying notes form part of these financial statements

COMMERCIAL & ASSET FINANCE BROKERS ASSOCIATION OF AUSTRALIA LTD

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STATEMENT OF CHANGES IN EQUITY

FOR THE FINANCIAL YEAR ENDED
30TH JUNE 2020

EQUITY	NOTE	2020	2019
		\$	\$
<u>Retained Surplus</u>			
Balance at the beginning of the financial period		326,814	367,704
Total Comprehensive Income attributable to the entity		24,038	(40,890)
Balance at the end of the financial period		<u>350,852</u>	<u>326,814</u>

The accompanying notes form part of these financial statements

COMMERCIAL & ASSET FINANCE BROKERS ASSOCIATION OF AUSTRALIA LTD

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**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED
30TH JUNE 2020**

1 Statement of Significant Accounting Policies

The financial report is for Commercial & Asset Finance Brokers Association of Australia Ltd as an individual entity, incorporated and domiciled in Australia. The financial statements are presented in Australian dollars.

Basis of Preparation

The financial report is a general purpose financial report that has been prepared in accordance with Australian Accounting Standards - Reduced Disclosure Requirements of the Australian Accounting Standards Board (AASB) and the *Corporations Act 2001*. The company is a not for profit entity for financial reporting purposes under Australian Accounting Standards.

The financial statements, except for the cash flow information, have been prepared on an accruals basis and are based on historical costs, modified, where applicable, by the measurement at fair value of selected non-current assets, financial assets and financial liabilities.

The following is a summary of the material accounting policies adopted by the entity in the preparation of the financial report. The accounting policies have been consistently applied, unless otherwise stated.

(a) Cash

Cash and cash equivalents in the statement of financial position comprise cash at bank and on hand and short-term deposits with an original maturity of three months or less where the investment is convertible to known amounts of cash and is subject to insignificant risk of changes in value. For the purposes of the statement of cash flows, cash and cash equivalents consist of cash and cash equivalents as defined above, net of any outstanding bank overdrafts.

(b) Trade & Other Receivables

Accounts receivable and other debtors include amounts due from members, amounts receivable from customers for services supplied in the ordinary course of business and other amounts due under the ordinary course of business. Receivables expected to be collected with twelve months of the end of the reporting period are classified as current assets. All other receivables are classified as non-current assets.

(c) Trade and Other Payables

Trade and other payables represent the liabilities for goods and services received by the company that remain unpaid at the end of the reporting period. The balance is recognised as a current liability with the amounts normally paid within thirty days of recognition of liability.

(d) Income Received in Advance

The liability for income received in advance relates to subscription, membership and sponsorship fees received in advance at 30 June. The fees relate to the next financial year.

(e) Revenue

All revenue is stated net of the amount of any goods and services tax. Revenue from fees and subscriptions are recognised in the statement of profit or loss and other comprehensive income at the point of the delivery of the service to customers as this corresponds to the transfer of significant risk and rewards of providing these services. Interest revenue is recognised using the effective interest method.

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**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED
30TH JUNE 2020**

(f) Taxation

The company adopts the liability method of tax-effect accounting whereby the income tax expense is based on the profit from ordinary activities adjusted for any permanent differences. Timing differences, which arise due to the different accounting period in which the items of revenue and expense are included in the determination of accounting profit and taxable income, are brought to account as either a provision for deferred income tax or as a future income tax benefit at the rate of income tax payable to the period in which the benefit will be received or the liability will become payable.

Future income tax benefits for temporary differences and tax losses are recognised only if it is probable there will be future taxable amounts to utilise those temporary differences and losses. The amount of the benefits brought to account or which may be realised in the future is based on the assumption that no adverse change will occur in Income Tax Legislation and the anticipation that the entity will derive sufficient future assessable income and comply with the conditions of deductibility imposed by the Income Tax legislation.

(g) Goods & Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of GST except where the amount of GST incurred is not recoverable from the Australian Taxation Office, in which case it is recognised as part of the cost of acquisition of an asset or as part of an item of expense. Receivables and payables are recognised inclusive of GST. The net amount of GST recoverable from or payable to the Australian Taxation Office is included as part of receivables or payables in the statement of financial position. Cash flow is included in the statement of cash flow on a gross basis. The GST component of cash flow arising from investing and financing activities that is recoverable from or payable to the Australian Taxation Office is presented as operating cash flows included in receipts from customers or payments to suppliers.

(h) Events Occurring after Balance date

There have been no significant events which have occurred subsequent to balance date.

(i) Financial Risk Management Policies

The company's financial instruments consist solely of deposits with banks.

The chairman's overall risk management strategy seeks to assist the company in meeting its financial targets whilst minimising potential adverse affects on financial performance.

Risk management policies are approved and reviewed by the board on a regular basis. These include credit risk policies and future cash flow requirements.

The weighted average interest rate on cash at bank and term deposits was 0.2%, based on floating interest rates of less than one year. Debtors and Creditors balances are non-interest bearing. The company does not have any derivative instruments at 30 June 2020.

(j) Nature of Company and Members Guarantee

Commercial & Asset Finance Brokers Association of Australia Ltd is a company limited by guarantee. If the company is wound up, the constitution states that each member is required to contribute a maximum of \$50 each toward meeting any outstandings and obligations of the company. At 30 June 2020 the number of members were 1109 (2019: 926).

(k) Company Details

The registered office and principal place of business of the company is:
Level 3, 33-35 Atchison Street, St Leonards, NSW, 2065

COMMERCIAL & ASSET FINANCE BROKERS ASSOCIATION OF AUSTRALIA LTD

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**NOTES TO THE FINANCIAL STATEMENTS
FOR THE FINANCIAL YEAR ENDED
30TH JUNE 2020**

	2020	2019
	\$	\$
2 Revenue		
<i>Ordinary Activities</i>		
Referral Fees & Rebates	1,646	6,859
Interest Income	1,551	1,772
Awards Night	150,617	124,636
Government Grants	30,000	30,000
Course Fees	11,470	10,000
Golf Day Income	39,735	65,859
Subscription Income	280,247	279,488
Affiliate Membership Fees	295,531	255,224
Joining Fees	0	755
Sponsorship Income	148,519	147,537
Total Revenue	<u>959,316</u>	<u>922,130</u>
3 Surplus/(Deficit) from Ordinary Activities		
<i>Surplus/(Deficit) from ordinary activities has been determined after</i>		
<i>(a) Expenses</i>		
Remuneration of the auditors for -		
- Financial Statement Audit	3,800	3,800
- Other Services	-	-
4 Cash Assets		
Cash at Bank - General	356,585	87,565
Cash at Bank - Savings	78,523	111,410
Cash at Bank - Credit Card	2,760	8,864
Term Deposit	278,323	276,550
Total Cash on Hand	<u>716,191</u>	<u>484,389</u>
5 Cash Flow Information		
<i>(a) Reconciliation of Cash</i>		
Cash at the end of the financial year as shown in the statement of Cash Flows is reconciled to the related items in the statement of financial position as follows:		
Term Deposit	278,323	276,550
Cash at Bank	437,868	207,839
	<u>716,191</u>	<u>484,389</u>
<i>(b) Reconciliation of Cash Flows from Operating Activities with Profit from Ordinary Activities</i>		
Surplus/(Deficit) from ordinary activities	24,038	(40,890)
<i>Changes in assets and liabilities</i>		
(Increase)/Decrease in Prepayments	19,107	(2,250)
Increase/(Decrease) in Income Received in Advance	141,966	28,814
Increase/(Decrease) in Creditors & Accrued Expenses	(11,994)	(4,119)
Increase/(Decrease) in Income Tax Payable	18,203	
Increase/(Decrease) in GST Liabilities	18,460	(3,487)
Cash Flows from Operating Activities	<u>231,802</u>	<u>(44,779)</u>